

FERRY ROUTES & LOGISTICS

DFDS Group Update



WHAT WE DO

We move freight and passengers on 24 ferry routes in Europe and Turkey





It's all about the routes - and their location

Serving industrial clusters

Combined trade and travel



Our key freight customers are forwarders and hauliers

Manufacturers of heavy goods are also important customers

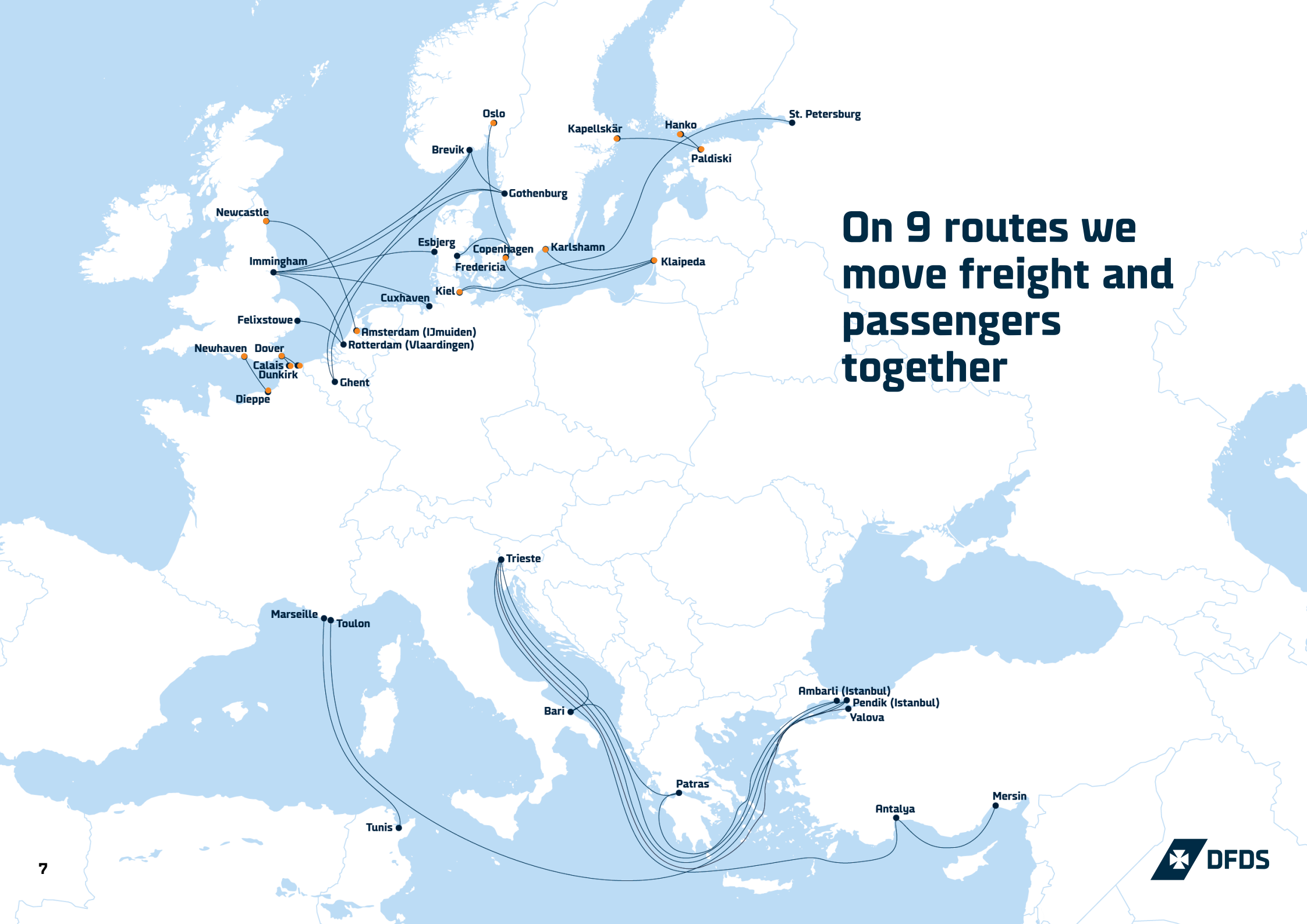
- Oslo
- Kapellskär
- Hanko
- St. Petersburg
- Brevik
- Gothenburg
- Paldiski
- Newcastle
- Immingham
- Esbjerg
- Copenhagen
- Karlshamn
- Klaipeda
- Federicia
- Cuxhaven
- Kiel
- Felixstowe
- Amsterdam (IJmuiden)
- Rotterdam (Vlaardingen)
- Newhaven
- Dover
- Calais
- Dunkirk
- Dieppe
- Ghent
- Trieste
- Marseille
- Toulon
- Tunis
- Bari
- Patras
- Ambarli (Istanbul)
- Pendik (Istanbul)
- Valova
- Antalya
- Mersin



- **Ro-ro/ro-pax** shipping: roll on, roll off of **freight units** and **passenger cars**
- Routes carry both **unaccompanied** and **accompanied trailers**
- Other types of cargo, e.g. heavy industrial goods and containers, are placed on carrying equipment (mafis) and tugged on to the ship



**On 9 routes we
move freight and
passengers
together**



FERRY TYPES



Day ferry (ro-pax), Channel

Freight ferry (ro-ro)



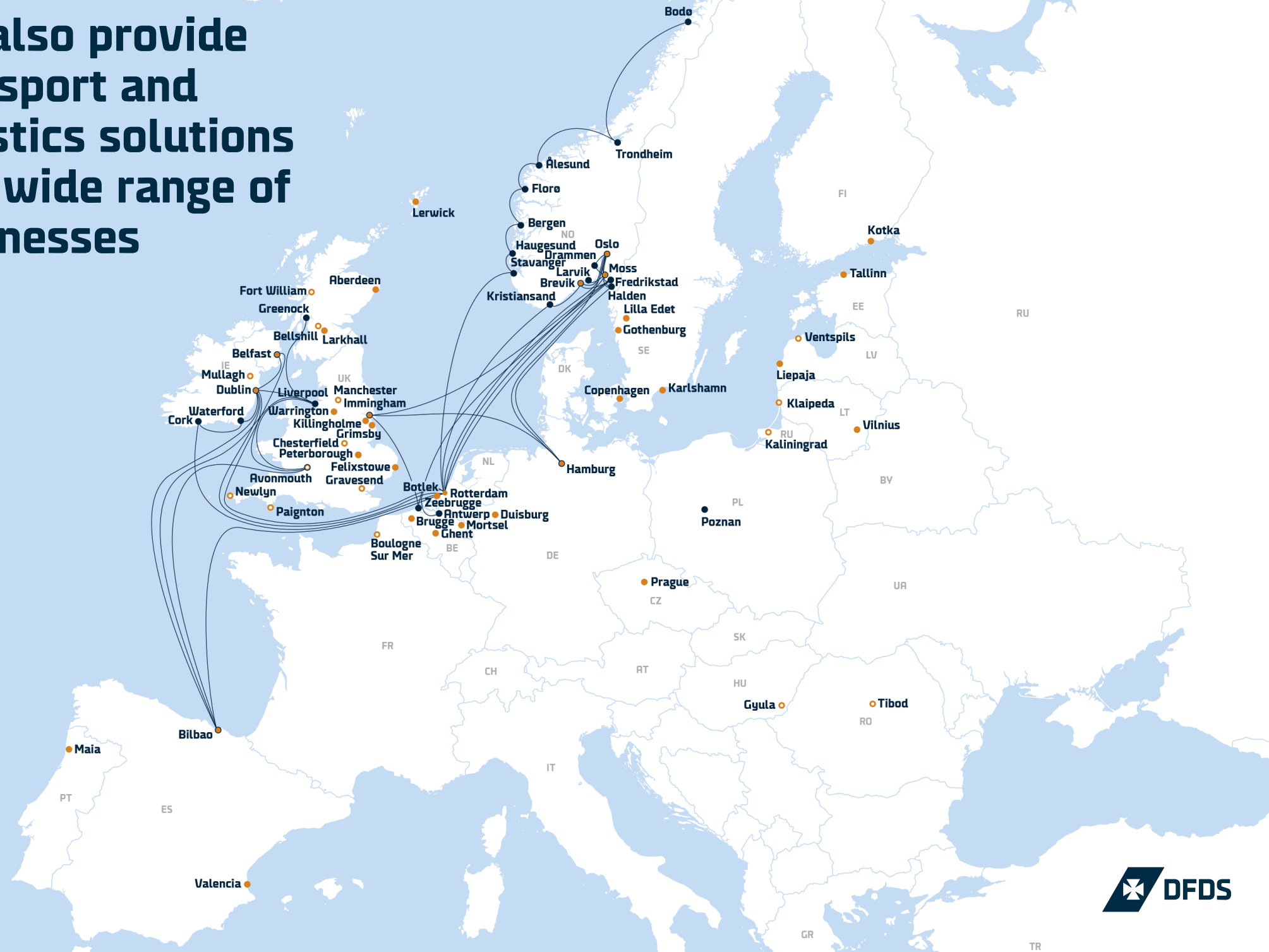
Cruise ferry



Combined freight and passenger ferry (ro-pax)




**We also provide
transport and
logistics solutions
to a wide range of
businesses**



Freight, logistics & pax – northern Europe & Mediterranean

Key services

	Freight ferry routes	Logistics solutions	Passenger routes
	<ul style="list-style-type: none"> Trailers, unaccompanied & accompanied Industry solutions Port terminals 	<ul style="list-style-type: none"> Door-door full & part loads Contract logistics 	<ul style="list-style-type: none"> Overnight Day Transport/holiday Cruise ferry
			

Share of Group revenue



85% freight

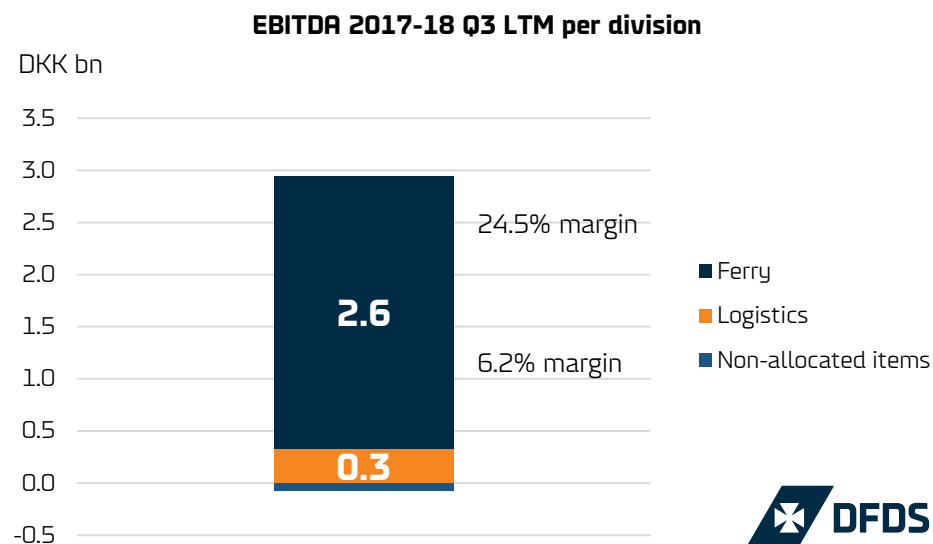
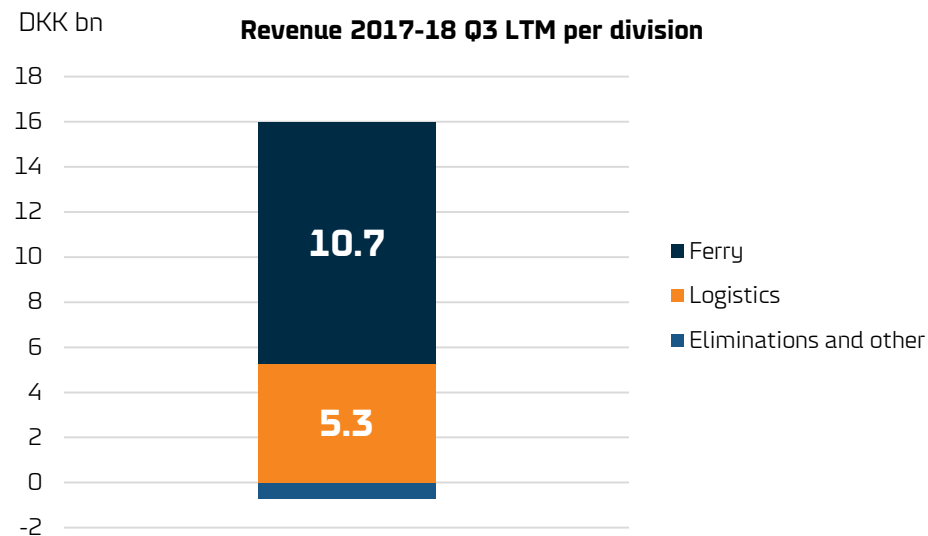
15% pax

STRUCTURE & PERFORMANCE

DFDS structure, ownership and earnings split

DFDS Group

People & Ships		Finance	
<h3>Ferry</h3> <ul style="list-style-type: none"> • 23 ferry routes - freight and passengers • 43 ferries • 7 port terminals 	<h3>Logistics</h3> <ul style="list-style-type: none"> • Door-door transport • Contract logistics • 5,600 trailers and 3,500 containers • 2 sideport ships and VSA/SCA* 		
<h3>DFDS facts</h3> <ul style="list-style-type: none"> • Founded in 1866 • Activities in 20 European countries and Turkey • 8,000 employees 	<h3>Shareholder structure</h3> <ul style="list-style-type: none"> • Lauritzen: 42% • Free float: 56% • Nasdaq Copenhagen • Foreign ownership share: ~30% 		



DFDS key figures

